

## **Statewide Lighting RFA Bidder Questions and Answers**

**Updated July 17, 2019**

- Question 1:** Will a copy of the bidder's conference presentation deck be available?
- Answer 1:** Yes, both the presentation deck and video recordings are available on the [“3<sup>rd</sup> Party Energy Efficiency Information and Resources”](#) page on PEPMA. Navigate to item [“2. Statewide EE Solicitation: Lighting Program \(RFA\)”](#) for the appropriate resources.
- Question 2:** Will SCE be providing a list of contacts that are on this call-in order to find other companies to form a team?
- Answer 2:** No, SCE will not be providing a list of bidder's conference participants.
- Question 3:** If multiple market participants decide to collaborate, how many RFAs do they need to submit?
- Answer 3:** Only one market participant should submit the Offer, which can include multiple participants. The primary market participant, as Offeror, is required to disclose whether or not it has collaborated with any third party and provide a list of such third parties in Offeror's Offer Workbook, in accordance with the Solicitation Instructions.
- Question 4:** Must a market participant submit an Offer into this RFA in order to be eligible to submit an Offer in the RFP?
- Answer 4:** Yes. An Offeror must participate in this RFA, submit an Abstract, and then also be shortlisted in order to receive an invitation to participate in the corresponding RFP.
- Question 5:** If market participants propose partnerships in the RFA stage and the partnership falls through, will Offerors' participation information be protected?
- Answer 5:** All Offers are confidential in accordance with the non-disclosure agreement executed between SCE and such Offeror.
- Question 6:** Are Offerors going to get compensated for the work they put in in order to put together the RFA?
- Answer 6:** No, Offerors are not compensated for work done in the development of Abstracts and/or Proposals. Please see Section 4.03 of the Solicitation Instructions.
- Question 7:** (a) Does the [2020 Screw-in Lamp Baseline Revision Notice Memo](#) (the “Memo”) regarding LEDs apply to all screw-in light bulbs?
- (b) Are Mogul Base E39, PL-C, PLL, or PL-S light bulbs considered General Service Lamps?
- Answer 7:** (a) The Memo applies to all light bulbs that are considered General Service Lamps.
- (b) Neither the California Energy Commission (CEC) nor the CPUC has determined whether or not Mogul Base E39, PL-C, PLL, or PL-S light bulbs are General Service Lamps.

**Question 8:** Is the main focus for this solicitation upstream and midstream, and not end-customer (downstream)?

Answer 8: Yes, Offers should be for upstream and/or midstream delivery channels. However, a program may incorporate downstream elements within the program design.

**Question 9:** How long of a program cycle does SCE prefer/want?

Answer 9: SCE has provided a range of 3-5 years for the program cycle. Please see Section 3.02 of the Solicitation Instructions.

**Question 10:** Are there bonding requirements?

Answer 10: Yes. For bonding requirements, please see Attachment A of [D. 18-10-008, Decision Addressing Workforce Requirements and Third-Party Contract Terms and Conditions](#).

**Question 11:** What is the energy savings goal for this program?

Answer 11: There is no specified EE savings goal for the program.

**Question 12:** Is there an overall budget for the program?

Answer 12: No.

**Question 13:** Do Offerors have to include how much Offerors and Customers want to be compensated per kWh saved or is this determined by SCE?

Answer 13: These amounts are determined by the Offeror. Offeror and Customer compensation should be included in the Offer Cost Components outlined in Section 3.07(a) of the Solicitation Instructions.

**Question 14:** Can Offerors download past EE submissions data from CEDARS?

Answer 14: Yes, past and current EE submissions data is available on CEDARS. Note that EE submissions data includes program implementation plans, budgets, goals, and performance data, but not any information related to Solicitations or Offers.

**Question 15:** (a) Must Offerors register for an account on CEDARS in order to access EE submissions data?

(b) If not, would Offerors have a need to register for an account on CEDARS at all?

Answer 15: (a) No, EE submissions data is available to all users whether registered or not.

(b) Registration is only needed to use the Cost Effectiveness Tool (CET), which is not a requirement of the RFA. CET inputs and outputs will be required of Offerors who are invited to participate in the RFP.

**Question 16:** Will SCE be approving Offerors' registration to CEDARS in order for Offerors to access past EE submissions data?

Answer 16: No. When registering to CEDARS, Participants must choose "Community" under the "Affiliation" drop down menu, which does not require SCE's approval.