

## CONTRACT OPPORTUNITY ANNOUNCEMENT

### Contract Type:

- |                                     |                               |
|-------------------------------------|-------------------------------|
| <input checked="" type="checkbox"/> | Professional Service Contract |
| <input type="checkbox"/>            | Construction Contract         |
| <input type="checkbox"/>            | Service Contract              |
| <input type="checkbox"/>            | Material Requirement          |
| <input type="checkbox"/>            | Other                         |

### Opportunity Summary:

|                             |   |
|-----------------------------|---|
| Contract Opportunity Title: | RFP 221168– Fixed Charge Process Working Group Research and Facilitation Consultant   |
| Request For:                | Proposal  |
| Estimated Contract Value:   | \$200,000 over 1 Years  |
| Work Location:              | PG&E Service Territory  |
| Response Due Date:          | Register interest no later than September 3, 2024, 4:00 PM PT<br>RFP tentative release date: August 6, 2024.<br>Formal RFP responses are due September 4, 2024, at 4:00 PM PT |
| NAICS Code / Size Standard  | 541690/ 19  |

### Opportunity Description:

#### Background:

Pacific Gas and Electric Company ([www.pge.com](http://www.pge.com)), a subsidiary of PG&E Corporation, is one of the largest combined natural gas and electric energy companies in the United States. Based in San Francisco with more than 23,000 employees, the company is the primary natural gas and electric service provider for Northern and Central California. The company's 70,000-square-mile service area stretches from Eureka to the north to Bakersfield in the south and from the Pacific Ocean in the west to the Sierra Nevada in the east. PG&E delivers some of the nation's cleanest energy to 16 million people.

Pacific Gas and Electric Company (PG&E) was incorporated in California in 1905. Our customers include over 20,000 schools, 3,000 hospitals, 20,000 high-tech companies, and 700 military facilities. PG&E provides electricity to over 4.9 million customers and natural gas to over 3.9 million customers. PG&E is committed to enhancing its supply base to include contractors who can contribute to PG&E's corporate values, including diversity, safety, environmental stewardship, and corporate integrity. The RFP evaluation process is intended to provide opportunities for successful firms to expand their business with PG&E, new firms to establish business with PG&E, and for PG&E to realize reductions in costs, both internal and external, while experiencing enhanced commitment to corporate values. This will be an exciting opportunity for PG&E and its suppliers – both current and new – to reshape the way we work together and to improve PG&E's operations.

On May 15, 2024, the California Public Utilities Commission (CPUC) issued Decision (D.) 24-05-028, authorizing PG&E and other California electric utility companies to implement income-graduated fixed charges in three tiers:

D. 24-05-028 also established the requirement for PG&E and other electric utility companies to convene a Process Working Group to improve processes for income-graduated fixed charges. The

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Process Working Group will develop and submit to the CPUC a proposal with the following components:

- An overview of existing income verification processes and alternatives to income verification used for moderate- and higher-income customers in California and other states;
- An assessment of existing and potential data sources for how customers could be assigned to income tiers;
- Proposed income verification processes and alternatives;
- A definition of moderate-income customer;<sup>1</sup>
- Administration structure, including a scope of work for the proposed administrator(s); and
- Estimated costs and an analysis of the costs compared to the benefits of each of the proposed income verification processes.

#### **Contract Opportunity Description:**

PG&E is seeking a qualified firm to serve as Process Working Group Facilitator. The successful bidder will have experience facilitating stakeholder convenings, conducting research independently, and developing written summaries of conclusions (incorporating stakeholder feedback). Specifically, the successful bidder will have experience with income verification procedures.

The successful bidder will ultimately be responsible to:

- Organize and facilitate Process Working Group meetings to develop consensus on working group issues;
- Research and draft an overview of existing income verification processes and alternatives to income verification used for moderate- and higher-income customers in California and other states;
- Research and draft an assessment of existing and potential data sources for assigning customers to income tiers;
- Research and draft estimated costs of the income verification process options;
- Draft a Proposal incorporating input from Process Working Group members; and
- Present the final proposal to the CPUC within one year of entering into a contract with PG&E.

#### **Supply Chain Responsibility Considerations:**

The selected Bidder is encouraged to align with PG&E's Supply Chain Responsibility policies and procedures. The Bidder will be asked to provide a detailed description of their internal, specific supply chain responsibility program and practices related to supplier diversity, environmental sustainability and ethical business conduct.

#### **Conduct Requirements:**

Suppliers, as well as their employees, subcontractors and sub-suppliers, must adhere to the principles and standards outlined in our Supplier Code of Conduct as they provide goods and services to PG&E. Review Code and understand its obligations here:

<http://www.pgecorp.com/corp/about-us/compliance-ethics/program/third-party-code-conduct.page>

#### **How to Respond:**

Bidders interested in participating in this Contract Opportunity must:

- Express interest by registering for the Wood Mackenzie/PowerAdvocate event, by **September 11, 2024**, at:  
<https://www.poweradvocate.com/pR.do?okey=221168&pubEvent=true>
- RFP response due date is **September 12, 2024, at 3:00 PM PT**.

**If Additional Questions, contact by registering for Wood Mackenzie/Power Advocate access (see registration link above) and submit questions using the event messaging system.**

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<sup>1</sup> Although this decision refers to moderate-income customers, it does not define this term.